HAMILTON MUSICIANS' GUILD, LOCAL 293, CFM



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General Membership Meeting

Monday, December 08, 2014

7:00 p.m.

The Admiral Inn

York and Dundurn Streets, Hamilton



Life Membership Presentations Frank Chiarelli (Frank Rondell) **Russ Weil Brent Malseed Terry Bramhall** Peter Marino Note: Mike Almas will also be presented with his father's (Bob Almas) Life Membership Certificate

Membership Pin Presentations

Ruth Hoffman-25 Years Carter Lancaster — 25 Years Russ Weil-25 Years Peter Marino-25 & 50 Years

Any notice appearing in this bulletin shall be considered an official notice to all members of Local 293 CFM.

GUILD CONTACT INFO

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www.hamiltonmusicians.org



https://www.facebook.com/local293musicians?ref=hl

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Larry Feudo **Reg Denis** Steve Sobolewski Paul Panchezak Lorne Lozinski Janna Malseed John Balogh **Ron Palangio**

Emeritus Officers:

Matt Kennedy Harry Waller





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Larry Feudo

President's Report

A swe head into the Christmas season it's fitting that we take a moment to pause and reflect on the past year. Our mandate has been to increase the level of representation for our members and to promote the interests of professional musicians everywhere. If you read the AFM's Mission Statement on page 15 you will see exactly what this union stands for and all we strive to achieve.

This year we've had to get the message out to the general public that professional musicians don't play for free and we deserve the respect that all professionals expect as a matter of

course. Through our efforts the public is becoming more aware of our message through the newspapers, radio, television and social media. This exposure has resulted in more people calling the office for gig referrals.

The MPTF program resulted in a good many of our members working this past summer at many of the outdoor venues with both our logos appearing prominently in the signage. With almost every one of these gigs posted on Facebook with pictures and picked up by both the AFM and CFM Facebook pages the level of exposure was very high. We're looking forward to expanding the program next year.

Under good and welfare we've had three members this past year receive financial aid from the Lester Petrillo Fund. This fund benefits anyone who has become too ill to perform. It's good to know that if a member becomes critically ill there is some help available from the AFM.

As part of our outreach initiative we have met with the Workers Arts and Heritage Centre and have gotten a commitment to use union musicians for their events and to work together to promote our common goals.

While there are still many ongoing issues that we are dealing with rest assured that we will continue to work towards achieving our goals. In the New Year we have both the Junos and the Pan-Am Games to look forward to. Both these events will mean more opportunities for our members and the city at large.

Season's Greetings

Larry Feudo



Mauro Finocchi Margaret Finocchi ^{Owners}

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Purchases from Chedoke Flowers & Gifts will help provide financial aid to disabled members of Local 293.

When making a purchase at Chedoke Flowers & Gifts, let them know that you are a member of the Hamilton Musicians' Guild and 10% of your purchase will be donated to the Local 293 Bob Pedler Memorial Fund.

This fund is a charitable trust fund that augments financial aid to disabled members of Local 293 who have been approved for assistance through the Lester Petrillo Trust Fund of the AFM.

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Secretary-Treasurer's Report

would like to take this opportunity to wish everybody a peaceful holiday season and a most fulfilling New Year. Local 293 continues its growth in membership and since the last General Membership Meeting we have had 19 new members join the Hamilton Musicians' Guild and another 4 former members reinstate their memberships. Our membership currently stands at 533 members in good standing. We feel the increase to our membership is because we are Brent Malseed focusing on service, service, service to our members and the result of this action is that our

membership has increased significantly and the office has become a hub of activity. We have a lot on our plate at the moment but because our Executive Board works well together as a TEAM, we are becoming successful at providing good service to the members. No one individual can operate a local effectively on his or her own.

Are you working for free or for the exposure?

Over the past few months we have witnessed in our backyard and on the world stage, promoters and/or event organizers asking and expecting musicians to work for free at various functions. In July 2014, the Marketing Director for the Hamilton International Airport asked for local musicians to perform for free for a "Customer Appreciation" week at the airport, then in August, 2014, the NFL Super Bowl organization was asking artists to perform at the half-time show for free and now this month, Oprah Winfrey, asked Revolva, a hula hoop performer from the Bay area, to perform in San Jose, California for free for Oprah's "Live the Life You Want Tour" that is criss-crossing America. More information regarding "working for free", check out the postings on the Hamilton Musicians' Guild Facebook page at: https:// www.facebook.com/local293musicians. ENOUGH IS ENOUGH! There is a time and a place where artists do donate their time and services for a charity or help out fellow artists or grassroots organizations but we all have to stop working for free (exposure) while others gain financially from our abilities and talents. Only we as organized and a united voice, working together, can stop this.

I would like to share the following: 1) a recent letter from Alan Willaert ; and 2) Molly Crabapples' recently published 15 Rules for Creative Success in the Internet Age.

1) The following letter, penned by Alan Willaert, AFM Vice-President from Canada, was emailed to the Director of Marketing for the Hamilton International Airport in regards to an article in the Hamilton Spectator in July, 2014 regarding musicians working for free:

On behalf of the 17,000 Canadian members and 90,000 members of the American Federation of Musicians of the United States and Canada, I would like to thank you for the kind invitation for our members to be treated in a demeaning manner and utterly exploited. I am sure you went to university and graduated with at least an MBA or a degree in marketing. Maybe even have/had a substantial student loan. Many of our members have BA, Masters etc. in music, and often other disciplines as well. I am sure you have a house with mortgage payments. It should be no surprise that our members have housing costs as well. I am sure you have a family to support. So do many of our members. I am sure you are required to own a car to get to work and ferry children about. Same with our members. I am sure you have pride in your work, and bring your "A" game every day. Same with our members. What you DON'T have, are the costs of private lessons, enormous costs for instruments, equipment and maintenance, and the need to rehearse four (4) hours or more per day in order to maintain your skill level. I'm also sure you have never had someone approach you to work at the airport for nothing. You have made a huge mistake in assuming that all musicians are the equivalent of a camp-fire ukulele player at a sing-a-long. The repercussions of this will be long and loud. If you are serious about wanting musicians to perform for passengers, I suggest you contact the Hamilton Musicians' Guild, at (905) 525-4040. Not only do they have access to hundreds of artists of all genres, but will also tell you about the Music Performance Trust Fund. This is a programme through which some funding is available to assist in the cost of presenting musicians to the public where there is no admission. If you are interested in obtaining artists from outside the Hamilton area, you can access them through AFM Entertainment -http://www.afmentertainment.org/. In addition, feel free to contact this office at any time for more information about the Canadian Federation of Musicians. Sincerely, Alan Willaert

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2) Molly Crabapple is an artist and writer in New York and has recently published 15 Rules for Creative Success in the Internet Age. I am sure many musicians and performing artists can relate to these rules especially if you have ever earned even a fraction of your living from any kind of freelancing. Molly states in Rule #13 - "Don't work for free for rich people". For all the benefactors and patronesses out there, there are still lots of wealthy people screwing over young creative types and stealing their labor.

15 Rules for Creative Success in the Internet Age (by Molly Crabapple)

- 1. The number one thing that would let more independent artists exists in America is a universal basic income. The number one thing that has a possibility of happening is single payer healthcare. This is because artists are humans who need to eat and live and get medical care, and our country punishes anyone who wants to go freelance and pursue their dream by telling them they might get cancer while uninsured, and then not be able to afford to treat it.
- 2. Companies are not loyal to you. Please never believe a company has your back. They are amoral by design and will discard you at a moment's notice. Negotiate aggressively, ask other freelancers what they're getting paid, and don't buy into the financial negging of some suit.
- 3. I've cobbled together many different streams of income, so that if the bottom falls out of one industry, I'm not ruined. My mom worked in packaging design. When computers fundamentally changed the field, she lost all her work. I learned from this.
- 4. Very often people who blow up and become famous fast already have some other sort of income, either parental money, spousal money, money saved from another job, or corporate backing behind the scenes. Other times they've actually been working for 10 years and no one noticed until suddenly they passed some threshold. Either way, it's good to take a hard look-you'll learn from studying both types of people, and it will keep you from delusional myth-making.
- 5. I've never had a big break. I've just had tiny cracks in this wall of indifference until finally the wall wasn't there any more
- 6. Don't be a dick. Be nice to everyone who is also not a dick, help people who don't have the advantages you do, and never succumb to crabs in the barrel infighting.
- 7. Remember that most people who try to be artists are kind of lazy. Just by busting your ass, you're probably good enough to put yourself forward, so why not try?
- 8. Rejection is inevitable. Let it hit you hard for a moment, feel the hurt, and then move on.
- 9. Never trust some Silicon Valley douchebag who's flush with investors' money, but telling creators to post on their platform for free or for potential crumbs of cash. They're just using you to build their own thing, and they'll discard you when they sell the company a few years later.
- 10. Be a mercenary towards people with money. Be generous and giving to good people without it.
- 11. Working for free is only worth it if it's with fellow artists or grassroots organizations you believe in, and only if they treat you respectfully and you get creative control.
- 12. Don't ever submit to contests where you have to do new work. They'll just waste your time, and again, only build the profile of the judges and the sponsoring company. Do not believe their lies about "exposure". There is so much content online that just having your work posted in some massive image gallery is not exposure at all.
- 13. Don't work for free for rich people. Seriously. Don't Don't Don't. Even if you can afford to, you're f%&king over the labor market for other creators. Haggling hard for money is actually a beneficial act for other freelancers, because it is a fight against the race to the bottom that's happening online.
- 14. If people love your work, treat them nice as long as they're nice to you.
- 15. Be massively idealistic about your art, dream big, open your heart and let the blood pour forth. Be utterly cynical about the business around your art.

As members of the Hamilton Musicians' Guild, Local 293, AFM/CFM, we have chosen to join forces to work together as a team for a common goal (see our AFM Mission Statement on page 15), and in doing so, we become stronger with a collective voice that allows us to have a greater influence in our Community, and on the Provincial, National and International stage.

JUNO WEEK 2015 | MARCH 9-15

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HAMILTON, ONTARIO

Yours in solidarity Brent Malseed Secretary-Treasurer





Membership Matters

(Membership activity from 01 April to 30 September, 2014)

WELCOME NEW MEMBERS **SUSPENDED** REINSTATED EXPELLED Nicholas Arbour Sarah Blackwood Luciano DeFazio Doug Barlett **Christopher Casarin** Andrew Lewis Kathleen Caron Jose Miguel Contreras Jared Cipak Joel Cassady Andre Filippetti Gerald McGhee Siobhan Deshauer **Caleb** Collins Ian Stanger **Dejehan Hamilton Richard Davis** Parth Jain Nathan Hew Michael Kelly **Danny Degiorgis** Samuel Klass Vincenzo Lapadula Jeffrey Filardo Randall Knight Stephen Major Jorge Gonzalez Liam MacNaughton Darran Malcolm RESIGNED Brett Kocsis Allison McAuley Jason Lambert Meinersma Marra Koren D'Arcy McGilligan No Resignations Glenn Nash Arthur Lavigne Daniel Russell Andrew Racknor Theo McKibbon Andrew Sansone Sam Rashid Giancarlo Nicassio Antonino Sciara Jeff Salem Alfie Smith Radha Sciara-Menon Jeff Scarrott Marguerite Szabo Nathan C. Skeba Katie Steadman **Michael Taylor** Mark Timmermans **Thomas Stewart Rylan Whalen** Lee Williamson Matthew Stodolak Stephane Tremblay

Resigning in Good Standing

Moving out of the region? Got a great job somewhere else? Taking a break from the music scene? We are sorry to lose you, but before you leave, please send us a letter or an email to let us know when you'll be ending your membership in Local 293. This will prevent any additional fees for both you and the Local. We can also help you transition into another Local if you are moving.

To alleviate any confusion regarding

Resigning in Good Standing, please note:

You can only resign in good standing if you are indeed in Good Standing. Good Standing means that you have paid any back dues and/or penalties before resigning. To resign you simply write the Local (post or email) to inform the office of your intention to resign. To rejoin the Local there is a \$15.00 fee. If you have any questions, please call contact the Secretary-Treasurer.

NOTE: If you have any questions about your membership status, please contact the office.

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Avoid Border-Crossing Gear Glitches with an ATA Carnet

By Anya Craig, Membership Services Administrator, Canadian Federation of Musicians

It's the stuff of nightmares for the travelling musician: you're headed out of the country for a big show, your precious instrument in hand, but when you get to the border, you're gruffly told that you can't bring your gear across – not without a bunch of hassle and some hefty fees, if at all! Performing outside of Canada can be a headache; securing work permits and negotiating with purchasers abroad isn't always a picnic, and the last thing a musician like you needs after wading through the process is to be barred from entering your destination country with your gear.

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Anya Craig

This sort of gear-related border issue is becoming more common, unfortunately, and although veteran bordercrossers know to bring a detailed manifest of all their instruments and accessories, some border agents will only accept one kind of gear documentation: the ATA carnet.

The ATA carnet is an internationally-recognized customs document that acts as a sort of passport for all your professional tools. It is the best defense against the stickiest of border officers, who are typically trained to assume that anyone entering their country with gear intends to sell it and abscond with the profits. The carnet proves that your instruments and gear are the tools of your trade, and that they will be taken back to Canada with you after your gigs.

The ATA carnet program was established in 1961 by the World Customs Organization, and is accepted in 71 countries worldwide, including the United States. Here in Canada, the carnet is issued by the Canadian Chamber of Commerce. When you travel with a carnet, your goods are inspected every time you leave or enter a country and you escape the potential hassle of having to pay duties or temporary importation bonds on your professional gear. In some cases, travellers have been denied entry until a valid carnet could be produced.

Getting the carnet is not particularly difficult or time-consuming as long as you are able to provide detailed information about the instruments and gear you intend to travel with. Along with the application, certain fees are required, which are based on the total value of your tools. The Chamber of Commerce asks applicants to allow five business days for processing, but three-day or even same-day service can be had for an extra fee. After the carnet is issued, it must be validated by Canadian customs, which can be done any time prior to your travel date or on the day you cross the border – just be sure to leave home extra early if you choose the latter option. Once you've got the carnet, it's valid for a year, after which you can reapply.

You may grumble at the prospect of having to fill out yet another application in order to perform outside of Canada. You may wonder if an ATA carnet is really necessary, especially if you've taken your gear across borders successfully without one. Your best bet if you're planning on travelling across the border is to call up the foreign port of entry where you intend to enter and ask them what their policy is. Different border stations have different ways of dealing with gear and goods. If the agent you speak to is not clear about their expectations, or if you're in any doubt, obtaining a carnet is your best option to avoid disappointment. Keep in mind that the border agent you encounter when crossing may not abide by what you were told over the phone by another officer; curmudgeons may insist on a carnet regardless of what their colleague told you.

However you choose to document your gear when crossing the border, make sure you're confident in your choice, and err on the side of caution. Doing paperwork and paying fees may be a hassle, but it's vastly preferable to missing your gigs because your gear was barred entry, or spending hours at customs tied up in red tape. As a musician, you've got better things to do!

If you're interested in obtaining an ATA carnet for future travel, visit the Canadian Chamber of Commerce's Carnet Services site here for more information and the application: <u>www.chamber.ca/carnet</u>

The list of countries that accept the ATA carnet can be found here: http://www.chamber.ca/carnet/carnet-countries/

To get the contact information for U.S. ports of entry, visit the U.S. Customs and Border Protection site here: <u>http://www.cbp.gov/contact/ports</u>

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Highlights from October General Membership Meeting













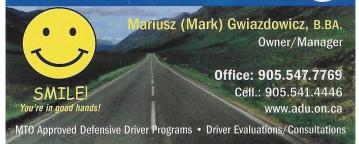


Presentation of Life Memberships and 25 & 50 Year Membership Pins

top row: Jon Peterson (LM), Michael Maguire (LM), Jean-Norman Iadeluca (LM), bottom row: Ralph Lefevre (50), Ernest Porthouse (25), John Gora (25) & Greg Smith (25)

Congratulations To All

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November 2014

The Musicians Pension Fund of Canada

A musician walks into the Guild's office asking about his pension. He's anywhere from 55 to 60 something years old and he wants to know what he's entitled to in the way of a pension. If he's like most musicians in this situation he's not sure about what he stands to get after years of playing.

Once we investigate what he's entitled to the following scenario is typical: he hasn't filed enough contracts to qualify for much of a pension or in the worst case he's not even vested in the pension. This happens so often we felt it would be useful to shed some light on this phenomenon. DO NOT ASSUME someone has done this on your behalf! Take an interest in your future if you're a full time musician gigging regularly and recording often. The minor annoyance of filling out paperwork when you're young and in your prime earning years will save you from a major disappointment in your later years.

You say you work the clubs mainly and it's not worth the aggravation of getting a bar owner to sign a contract with a pension clause? We have contracts available in the office that make it easier for the member to make pension contributions on behalf of the engager/purchaser. You will remit 15% of scale directly to the Musicians Pension Fund of Canada. It goes without saying here that this is a habit you should get into at an early age. If you're in your 50's or 60's it's too late to build a substantial pension. You can check our Local's scales in the private members section of Local 293's website.

At this point you might ask what is vesting or how do I become vested?

A musician becomes vested in the Fund when they have earned 24 months of vesting service without having a 6 consecutive month period with no contributions during that period.

For example, a musician does an engagement on October 28, 2014, for which a pension contribution is made on his behalf. He will become vested on October 28, 2016 as long as he does not have a 6 consecutive calendar month period for which he has no pension contributions. In other words after the first engagement he must have a contribution at least every six months in the 24 month period.

Most musicians vest in this way.

However, a musician can also become vested in one calendar year if they have covered earnings representing 35% or more of the YMPE (Years Maximum Pensionable Earnings). For 2014, the YMPE is \$52,500; making 35% of that \$18,375. If a musician had pension contributions representing at least \$18,375 in covered earnings in 2014, he would become vested on January 1, 2015. Covered earnings are scale wages on which pension contributions have been made to the Fund.

Once vested, a musician cannot become "un-vested" and, is entitled to a benefit from the Fund.

There is a lot more information about the Pension Plan and how it works on their website www.mpfcanada.ca

If you invest in your future now the rewards will be more than worth the effort.

Musicians' Pension Fund of Canada

The Pension Fund provides:
Retirement Benefits
Survivor Benefits

Who are we?

Musicians' Pension Fund of Canada was established primarily as a result of collective bargaining between employers and the Federation.

The Plan is registered under the Ontario Pension Benefits Act, and under the Income Tax Act.

Employee contributions are not required nor are they permitted. Contributions are made by employers and are held in trust for the purpose of providing benefits to eligible members and their beneficiaries.

The Fund presently has assets in excess of \$575 million.

The Plan is administered by a Board of Trustees, consisting of an equal number of employee and employer representatives. They are responsible for the overall operation of the Plan and serve without compensation.

Musicians' Pension Fund of Canada Caisse de retraite des musiciens du Canada 2255 Sheppard Avenue East | Suite A110 Toronto | Ontario | M21 471 | rAx: A16-497-47A2 TEL: 416-497-4702 | TOLL REE: 1-888-462-6666 Info@mpfcanada.ca

What's in it for me?

The Pension Fund provides:

- Normal Pension
- Early Pension
- Disability Pension
 Pre-retirement Death Benefits



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IN MEMORIUM



AYLWARD, Henry Albert (Harry) Sept 29, 1921 - Nov 10, 2014



Life Member Harry Aylward passed away peacefully in his 94th year at St. Joseph's Villa. Beloved husband and soul mate of Joyce (nee Easton) for 66 years. Harry will be sadly missed and forever remembered for his love of music and gift of music to others. During his overseas military service in World War II, he was a gunner in the tank corps, and the solo trumpet player for the "4" Repatriation Band, bringing joy and respite to countless soldiers stationed in Britain. Harry was a member of many area military bands including the Argyll & Sutherland Highlanders, the R.H.L.I. Band, The H.M.C.S. Star band, Hindukush Grotto, and Lorne Scots Military Band. He was most proud to be handed the baton to conduct The Hamilton Frontiersman Band for several years. Harry was a well known area musician playing nightly in the "hot spots" of Hamilton. In his last few years Harry sang in the Thursday Afternoon Singers. Harry was a proud to be a member of the Hamilton Musicians' Guild, Local 293, AFM/CFM. **Rest In Peace Harry**



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Local 293 STREETBEAT

On Friday November 14 the Hamilton music community was shocked and saddened to hear of the sudden passing of guitarist Brian Griffith. He was a multiple Hamilton Music Award winner in the category of "Guitarist of the Year". Over the years hundreds of members of Local 293 have been privileged to share the stage or recording studio with Brian. He was the brightest light of the second generation of Hamilton's illustrious Washington family and from a young age he learned his craft playing with



Paul Panchezak

all his uncles, Jackie, Reg, Dick, Delbert and Bobby in one capacity or another. In over 40 years he has crossed all musical boundaries with his electrifying guitar work. In the 1970's, aside from his jazz work with the Washington family, he was well known on the city's coffee house circuit playing with people like vocalist Jude Johnson and Bob Burchill and Richard Keelan of the Perth County Conspiracy. In the early days of the Festival of Friends it seemed there were years when he played with every act on all stages. In the 1980's he was an anchor of the jazz fusion ensemble Rapid Transit with Dave King, Rob Fekete and Paul Intson. Over time he has also worked extensively with the likes of Jesse O'Brien, Joel Guenther, Danny Lockwood, Harrison Kennedy and Lori Yates. Of course these are a small sample of the players and acts to whom Brian lent his incredible talent. Through his long association with world famous producer Daniel Lanois he was featured on many recordings, most notably Willie Nelson's "Teatro" and Emmylou Harris's "Wrecking Ball". Daniel, in his autobiography called Brian his "secret weapon". Aside from Lanois projects Brian was featured on probably thousands of sessions and recordings.

Brian's enormous talent knew no limitations or boundaries and yet that prodigious talent was exceeded by his huge heart and soul. He had a kind word for all who crossed his path. He was always there to offer compliments and words of encouragement to musicians of all ages and abilities. It was obvious to those who knew him best that his world was consumed by music at all hours of the day and night. If he didn't have a guitar in his hands he was listening to a universe of music on his ever present IPod or Walkman headphones. Brian was the only musician in Hamilton who could appear on Late Night With Dave Letterman on a Tuesday, take the stage of the Pontiac Superdome in front of 60,000 people with Emmylou Harris on a double bill with Bonnie Raitt on Wednesday and be back in Hamilton playing in Hess Village on Thursday and he would approach each night with the same love and passion for his craft. His passing leaves a huge hole in the Hamilton music scene that will never be filled.



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LIFE MEMBERS

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Harry Aylward Terrence J. Ball Terry Basom Terry Bramhall Paul Benton **Mikhail Brat Geoffrey Brooker Robert Devey** Sonny Del Rio (Dennis Grasley)

Roger Flock Al Hirsch Frank Chiarelli (aka Frank Rondell) Jean-Norman ladeluca **Al Ippolito** Matt Kennedy **Ralph Lefevre David Linfoot Robert Lowe**

Maggie MacDonald **Michael Maguire Glenn Mallory Brent Malseed** Peter Marino **Russell McAllister** Joseph McGarr **Diane Merinuk** Natalie Mysko **Harold Namaro**

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> Hamilton Philharmonic Orchestra

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Do you have products or services targeted for musicians, artists, singer-songwriters and producers?

The Libretto is published a minimum of three times a year and is sent to over 700 regional, national and international recipients, including Local 293 members and AFM Locals in all major cities throughout Canada and the United States.

Advertising Price List for Libretto

Business Card Ad - \$100 per year

Quarter Page Ad Half Page Ad Full Page Ad

- or \$50.00 per issue - \$150 per year
- - \$175 per year
 - \$200 per year

For additional information or to place an advertisement contact the office at 905-525-4040.

Ask about the members discount for advertising





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CFM Musical Equipment & Liability

Insurance Program Enhanced

Current Benefits:

- The member chooses the value of each item to be insured. Only items above \$10,000 require an appraisal. The policy pays the limit shown on the policy.
- The members are only required to insure the items they wish to insure.
- If an item that was stolen is ever recovered the member has the right to purchase that item back
- You can schedule any item you use in your performance. It does not necessarily have to be a musical instrument.
- Claims under \$5,000 are settled in our office allowing for quicker claims payments
- Equipment Rental reimbursement should you need to rent equipment because your scheduled equipment was damaged or stolen.
- Promotional Items (CD's ; T-shirts, Posters) for a limit of \$2,500 is included free with the policy
- Low Deductible Most commercial policies have a \$500 or \$1000 minimum deductible
- Multiple Liability limits available 1, 2 and 5 Million limits. This allows the member to meet most if not all venue requirements for liability certificates
- Great Customer Service Email accepted 24/7 for adding or deleting equipment
- 800 number access all of North America
- Visa and Mastercard Accepted for payment ٠
- Bilingual staff .
- Instant Binding of Coverage on new applications .
- Post mark date; phone call or email
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International

INSURANCE BROKERS & CONSULTANTS

All of these features remain the same, except as outlined below:

- New Rate: The equipment rate has been reduced from \$2.75/\$100 to \$2.00/\$100. The \$2.00 rate is 37% lower then the old rate.
- New Deductible: The deductible has been increased • to \$100.00 from \$50.00. You should still insure items under a \$100 in value because if a case of gear goes missing it could have a number of items worth under a \$100 but together total \$500 - \$1000;
- New Liability Rate: The liability premiums have been increased to \$50.00 for 1 million and \$100 for 2million
- Added coverage for Advertising & Personal Injury Note - Personal Injury is liable slander not bodily injury which the policy has always covered
- **Increased Equipment Rental Limit** The rental reimbursement limit has been increased from \$1,000 to \$10,000 for no additional charge, should you need to rent an instrument, when yours has been lost, stolen or damaged.
- New Coverage at No CHARGE : Lost Income Should you be unable to play as scheduled due to an insured loss to your equipment or if the venue experiences an insured loss and is closed, your policy will pay your lost income less expenses to a maximum of \$5,000 for contracts signed prior to the loss for up to 21 days. Your signed AFM-CFM contract form is your best tool for proving loss of anticipated revenues.

The new program takes effect March 1st, 2014

Note: Application Forms are available on our website at: http://www.hamiltonmusicians.org/membership-benefits/



Entertainment The First Federation-operated International Booking Agency.

AFM Entertainment is now accepting registration from AFM members who are solo artists or leaders of self-contained bands and ensembles, in every genre of music.

a strong presentation—every act on the website needs to look an sound great. By this, we simply mean that you need: professional bio for your group
 • quality audio

As an online booking and referral service, your success depends on

Net wages will be at or above the local union's wage scales, and Locals will receive both work dues (if applicable) and contracts. AFM Entertainment will handle all communications with a potential purchaser.

Visit AFMEntertainment.org for more information AFM Entertainment reserves the right to accept, reject or edit any submitted materials

afmentertainment.org



When in the spotlight.

You now have an insurance program designed to protect you, your instruments and livelihood with the Musiciansi Instrument, Equipment & Liability Policy, for members of the AFM. For more information contact.

Sandra Sween

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MROC & NEIBHBOURING RIGHTS ROYALTIES

Musicians' Rights Organization Canada (MROC)

distributes Neighbouring Rights and Private Copying Royalties to musicians and vocalists, across all musical genres, in Canada and beyond.

Most musicians know that songwriters collect money from SOCAN for radio airplay of their songs, but many musicians and vocalists remain unaware that they are entitled as musicians and vocalists to performers' royalties for the radio airplay of their recordings. Since 1998, Canadian law has recognized the performer's performance on a sound recording. As a musician or vocalist, you are entitled to **Neighbouring Rights Royalties** when a recording on which you performed gets radio airplay. These royalties are completely distinct from, and in addition to, any SOCAN royalties to which you as a songwriter are entitled.

Neighbouring Rights Royalties are paid to musicians based on tariffs covering commercial radio, satellite radio, pay audio and Canada's public broadcaster CBC/ SRC; and the use of recordings as background music in commercial/public venues. Tariffs for additional royalties are continually in the works. In Canada, royalties are also generated by a levy payable on blank audio CD-Rs sold in Canada. Distributions are based on a blend of radio airplay and album sales.

Their website www.musiciansrights.ca provides useful information on neighbouring rights and private copying royalties and on other revenue streams available to performers. There you'll find the forms you'll need to get signed up. They can also mail you an information package and forms. You can contact them at: **Musicians' Rights Organization Canada (MROC),1200 Eglinton Avenue East, Suite 505 Toronto, ON M3C 1H9;** info@musiciansrights.ca or **1-855-510-0279.**

*This information is used by permission.



If you are a musician or vocalist who has performed on a sound recording released during the last 50 years, MROC may have money for you!

Who are we?

The Musicians' Rights Organization Canada (MROC) is a not-for-profit organization that distributes neighbouring rights and private copying royalties to musicians and vocalists.

> MROC is the only collective in Canada for musicians governed by musicians

> > How it works..

MROC pays musicians and vocalists neighbouring rights and private copying royalties related to their sound recordings. AVLA and SOPROQ pay labels their share of neighbouring rights and private copying royalties. SOCAN pays songwriters and music publishers royalties for performances of their songs.

Neighbouring Rights

A sound recording must have been recorded in Canada or a Rome convention country or by a company/ independent artist from one of these countries. Every musician/vocalist that played on that recording is eligible to receive royalties regardless of nationality.

Private Copying

You must be Canadian or a permanent resident of Canada to be deemed eligible.

What territories are covered by MROC?

MROC works for you beyond Canada. MROC has agreements with collective management organizations from around the world - including the UK and the United States.

> How do I sign up? You can sign up for MROC in two easy steps:

> 1. Visit www.musiciansrights.ca and register.

2. Tell us about the sound recordings you played on.

Where can I find out more?

Website: <u>www.musiciansrights.ca</u> Facebook: <u>https://www.facebook.com/MusiciansRightsOrganizationCanada</u> Twitter: @mroc canada

Or contact us...

Email: info@musiciansrights.ca Phone: 416-510-0279 (Toll Free) 1-855-510-0279 F: 416-510-8724 1200 Eglinton Ave East, Suite 505, Toronto, ON, M3C 1H9



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AFM Mission Statement

We are the American Federation of Musicians of the United States and Canada, professional musicians united through our Locals so that:

We can live and work in dignity; Our work will be fulfilling and compensated fairly; We will have a meaningful voice in decisions that affect us; We will have the opportunity to develop our talents and skills; Our collective voice and power will be realized in a democratic and progressive union; We can oppose the forces of exploitation through our union solidarity.

We must commit to:

Treating each other with respect and dignity without regard to ethnicity, creed, sex, age, disability, citizenship, sexual orientation, marital status, family status, or national origin; Honoring the standards and expectations we collectively set for ourselves in pursuit of that vision, supporting and following the Bylaws that we adopt for ourselves; Actively participating in the democratic institutions of our union.

With that unity and resolve, we must engage in direct action that demonstrates our power and determination to:

Organize unorganized musicians, extending to them the gains of unionism while securing control over our industry sectors and labor markets;

Bargain contracts and otherwise exercise collective power to improve wages and working conditions, expand the role of musicians in work place decision-making, and build a stronger union;

Build political power to ensure that musicians' voices are heard at every level of government to create economic opportunity and foster social justice;

Províde meaningful paths for member involvement and participation in strong, democratic unions; Develop highly trained and motivated leaders at every level of the union

who reflect the membership in all its diversity;

Build coalitions and act in solidarity with other organizations who share our concern for social and economic justice.

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